

Message Text

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PAGE 01 USBERL 00753 140838Z

11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 140800Z APR 76

FM USMISSION USBERLIN

TO USDOC WASHDC

INFO SECSTATE WASHDC 2279

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMCONSUL FRANKFURT

UNCLAS USBERLIN 753

COMMERCE FOR OBOD, OBRA ALSO FOR BEWT

E.O. 11652: N/A

TAGS: BEXP, BTIO, EEWT, GW, RU, WB

SUBJECT: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING

1. 428/01/PO 425

2. 041276

3. P. PEKAR

4. 428 GERMANY

5. Y-GENERAL CONTRACTOR

6A. REPLY TO -

6B. DIPL.-WIRTSCH.-ING. BURKHARD RUEGER,
LEADER OF INDUSTRIAL PLANING

6C. BC BERLIN-CONSULT GMGH
ERNST-RUETER-PLATZ 10, D-1000 BERLIN 10

7. TELEPHONE : (030) 34-35-222; TELEX: 18-13-57

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8. --

9. 102

10. 3541890-0750. OTHER METAL-CUTTING TYPE MACHINE TOOLS,
N/C MACHINES

LARGE WEST BERLIN GENERAL CONTRACTOR SPECIALIZING
IN DELEVERING TURNKEY PROJECTS TO EASTERN EUROPE
HAS IMMEDIATE DEMAND FOR N/C MILLING AND GRINDING
MACHINES FOR AN ONGOING PROJECT. SPECIFIC REQUEST
FOR 8-10 MILLING MACHINES AND 3 - 5 GRINDING
MACHINES. OFFER SHOJD INCLUDE ADEQUATE SUPPLY OF
SPARE PARTS. VOLTAGE 220/380; HERTZ: TO.
MACHINES TO BE USED IN PRODUCING STEEL CAMS. IF
N/A MACHINES BLOCKED BY LICENSING REQUIREMENTS,
THEN OTHER MACHINES WILL BE CONSIDERED. ONLY NEW
MACHINES ACCEPTABLE.

11. CRITERIA B. BERLIN CONSULT IS VERY IMPORTANT
CUSTOMER FOR AMERICAN INDUSTRIAL EQUIPMENT.
PURCHASES FROM AMERICAN COMPANIES AND SUBSIDIARIES IN
PAST TWO YEARS ALMOST \$5 MILLION. CHANCES FOR SUCCESS
JUDGED ABOVE AVERAGE IF AMERICAN BIDDERS RESPOND QUICKLY.
BERLIN CONSULT UNDER PRESSURE FOR DELEIVERY. CIF EUROPE
QUOTES WOULD GIVE COMPANIES COMPETITIVE ADVANTAGES.
RECOMMEND INTERESTED PARTIES CONTACT BERLIN CONSULT
BY TELEPHONE OR TELEX ASAP. GEORGE

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NNN

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